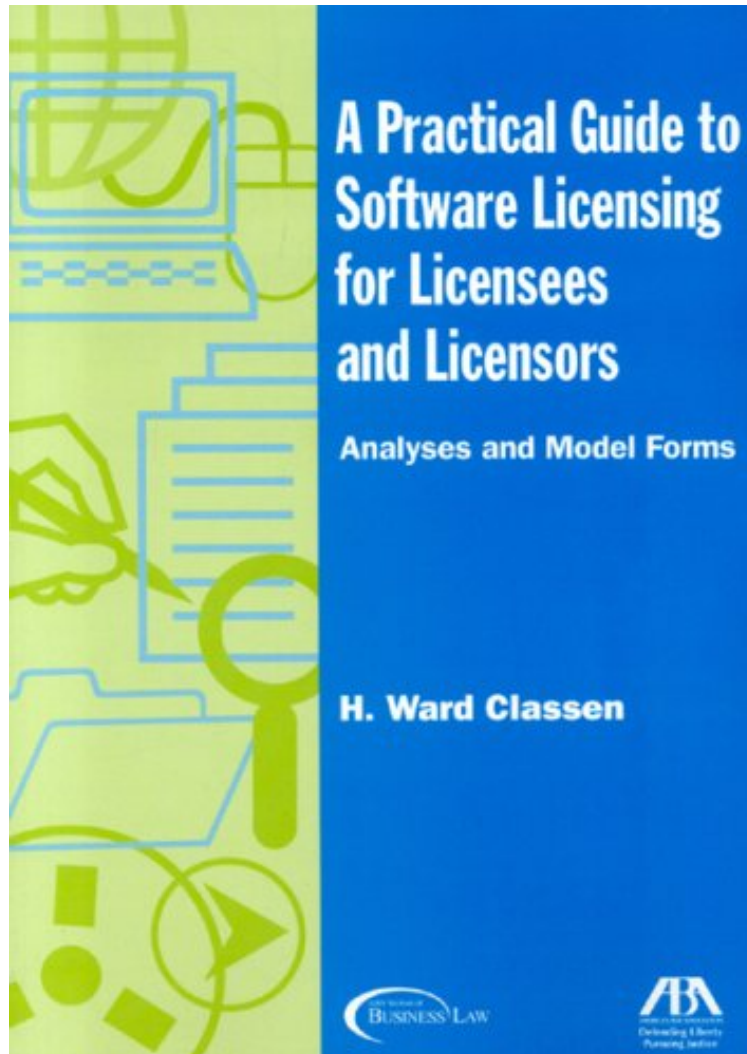


# A Practical Guide to Software Licensing for Licensees and Licensors: Analyses and Model Forms

*H. Classen*

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This guidebook examines the fundamental issues that both licensors and licensees confront in the negotiation of a software license and, where appropriate, relevant ancillary issues such as software development as well as maintenance and support. A companion CD-ROM is included with customizable agreements and relevant forms.