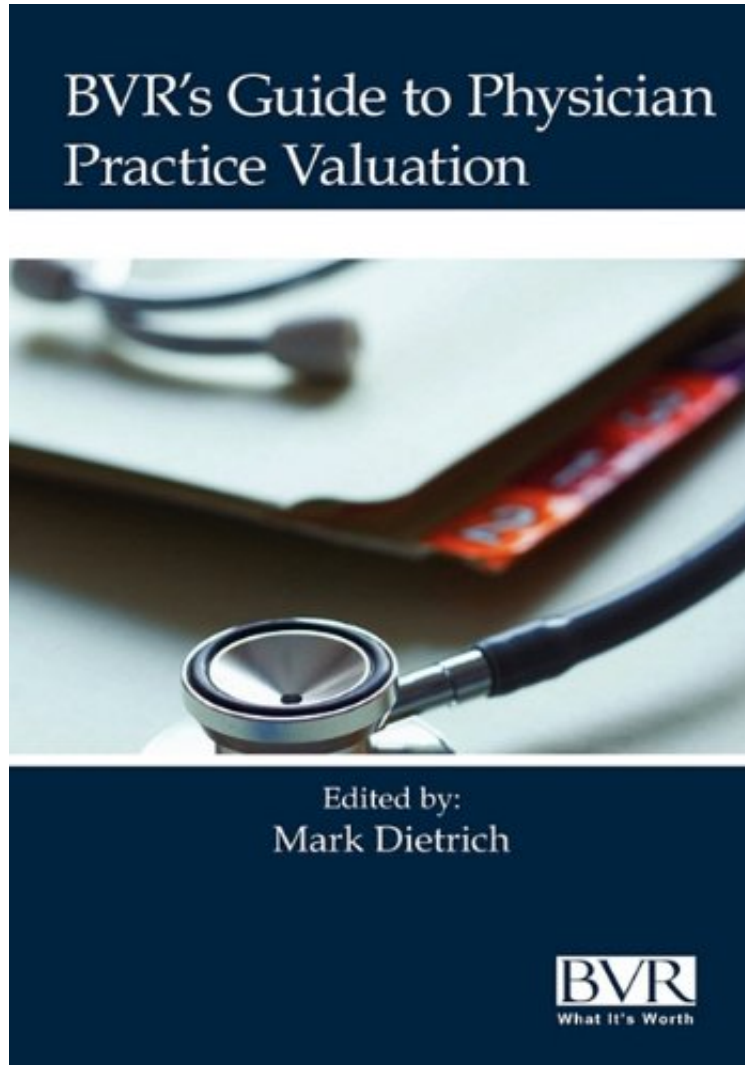


BVR's Guide to Valuing Physicians Practices

Mark Deitrich

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Mark Deitrich : BVR's Guide to Valuing Physicians Practices before purchasing it in order to gage whether or not it would be worth my time, and all praised BVR's Guide to Valuing Physicians Practices:

Healthcare reform brings even more uncertainty to the physician practice marketplace. The result is a spike in the number of hospital-physician transactions - a trend that will likely continue into the near future. This volume walks appraisers through this tricky type of engagement dealing with reasonable compensation, non-compete agreements, the Stark law and the Anti-Kickback Statute. Mark Dietrich and other top healthcare appraisal experts deliver current and

comprehensive guidance on valuation approaches, the impact of supply and demand on value, and other relevant topics unique to physician practice valuation. Coverage includes: expert insights into assessing the impact of the shortage of physicians on practice valuation; step-by-step instructions on navigating the tax issues involved with converting physician practices to tax-exempt status; provides a frameworks for evaluating RVU-based compensation arrangements; plus a checklist for handling technical component analysis.

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